



SCDI TRADE VISIT PROGRAMME 2011 - 2012

Scottish Council for
Development and Industry

Financially Supported by:



In Partnership with:



INDIA 17 – 21 OCTOBER 2011

India is regarded as a vital market for securing Scotland's international opportunities, and as such SCDI has organised annual visits over recent years. The value of Scottish exports is valued at just under £200m. It is the UK's 18th largest export market and its second largest export market in the developing world after China. The economy is one of the fastest expanding in the world, with a rapidly expanding consumer class. India's GDP for fiscal 2011 is likely to grow at 8.5%. This is a twin centre visit to Delhi and Mumbai.

BRAZIL 28 NOV – 2 DEC 2011

Brazil is the fifth-largest country in the world with a population of around 185 million people. It has one of the world's most rapidly developing economies and a GDP per head greater than either India or China. The value of Scottish exports in the last year totalled £180m.

Brazil is set to host the next World Cup in 2014 and the Summer Olympics in 2016; it is therefore a key time to explore sporting opportunities and potential partnerships between Scotland and Brazil.

This is a twin centre visit to Rio de Janeiro and São Paulo.

HONG KONG & S. CHINA 7 – 13 DECEMBER 2011

This will be SCDI's 14th visit to China, and 44th visit to Hong Kong. SCDI regards China as a priority market, in line with the Scottish Government's China Plan. China is now the 15th largest export market for Scotland, worth £295million in 2008.

The World Bank has forecast that China will achieve 8.7% GDP growth in 2011. China is on the verge of becoming the World's largest economy and 2nd largest nation.

This is a twin centre visit to Shanghai and Hong Kong

UAE & QATAR 5 – 9 FEB 2012

The UK is one of Qatar's key trading partners. The UK exported goods worth £778m to Qatar in 2009. Exports included industrial machinery & equipment, electrical machinery, vehicles and power generation equipment. The value of the UK's invisible exports such as legal, financial and consultancy services was estimated at £484m in 2009. Qatar is also a growing market of interest with particular strengths in gas, energy, and tourism.

This will be a twin centre visit to Dubai and Doha.

Limited grant funded places are available on all visits to eligible companies.



For further information on any of the trade visits please visit <http://www.scdi.org.uk/tm/tm1.html>
Alternatively, you can contact Amy on amy.burnett@scdi.org.uk or call 0141 222 9724